



SOUTH JERSEY
GAS®



ELIZABETHTOWN
GAS

Energy Efficiency Efficient Products Programs

Triennium 2

January 1, 2025

HVAC Rebates

On Bill Repayment Program

Income Qualified Program

Energy Efficiency Program Partners



- Offers incentives to residential natural gas customers
- Transitioned programs that were previously administered by New Jersey's Clean Energy Program (NJCEP)
- Customer point of contact for On Bill Repayment Program billing
- Provides support to our Participating Contractor Network
- <https://sjgsaveenergy.com> Bill Taylor 609-500-1682

CLEAResult

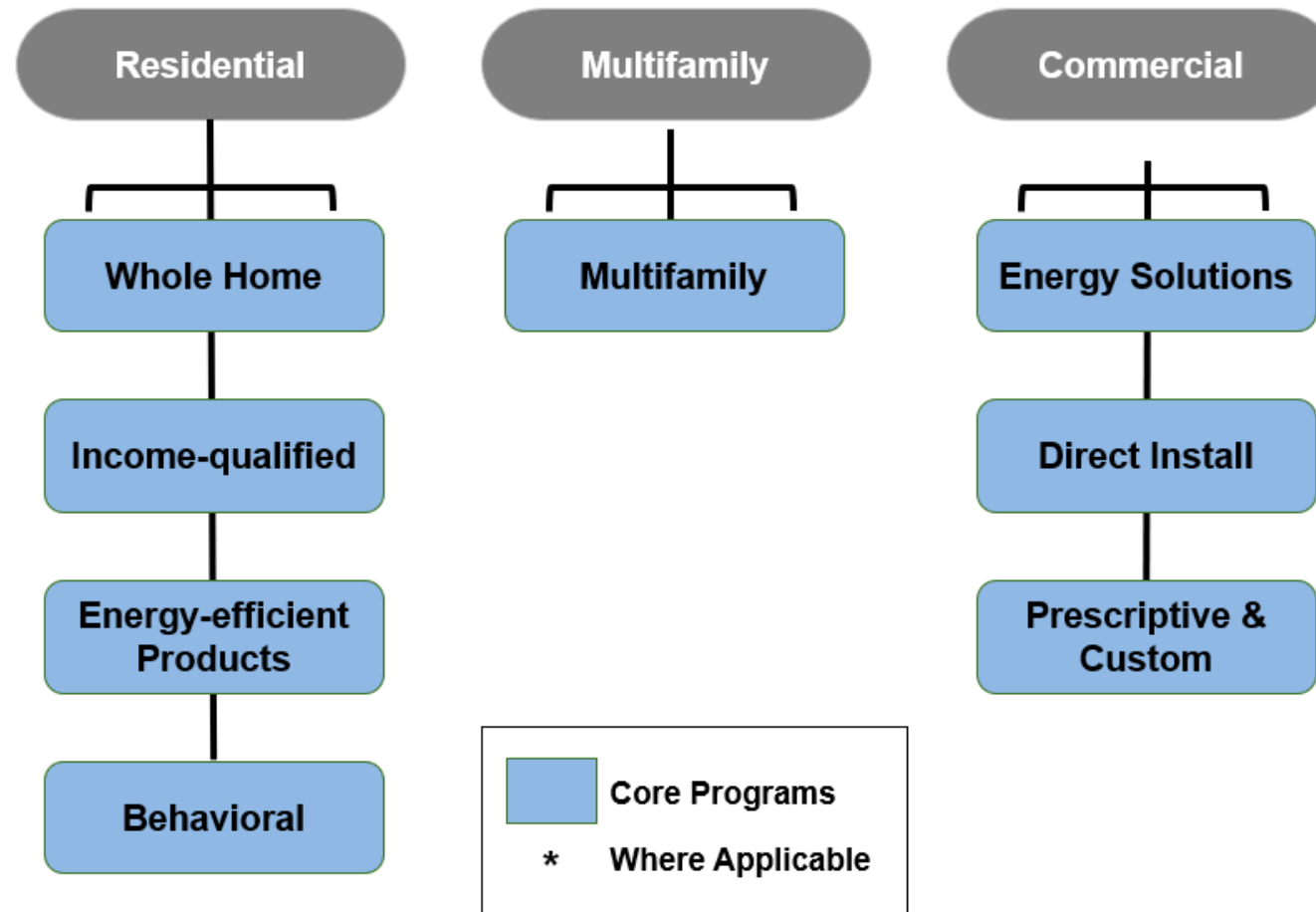
- CLEAResult was selected by SJI to administer their Residential Energy Efficiency Products Program
- Processes Residential Rebates
- Provides customer information for rebate programs



- EFS was selected by SJI as the credit processor for all On Bill Repayment Program transactions
- Customer point of contact for OBRP application process
- 1-888-264-4367 or efs@energyfinancesolutions.com

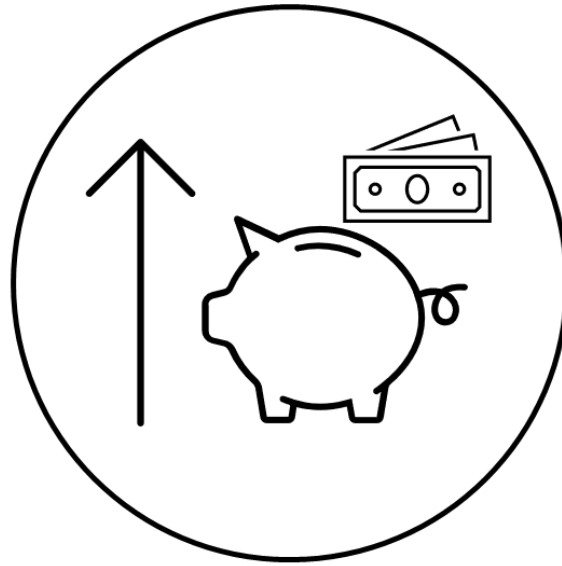


Triennium 2 Energy Efficiency Programs



South Jersey Gas & Elizabethtown Gas Energy Efficiency On Bill Repayment Program

On Bill Repayment for HVAC and Water Heating Equipment



Increase from \$15,000 to \$25,000 for up to 7 years.



On-Bill Repayment Program (OBRP)

HVAC Financing

- Financing up to **\$25,000** at 0% interest and 7-year repayment term
- Financing amounts must be net all SJG & ETG rebates
- Customers must meet all qualifications including credit worthiness, verification of property ownership, gas account in credit applicant name, etc.
 - For landlord/tenant situations, gas account cannot be in tenant name for the entire duration of the financing term
 - Properties held in trust do not qualify for OBRP program



OBRP Qualifying Criteria

Customers may qualify for our On Bill Repayment Program financing based on the applicable criteria below:

12 months or greater of SJG/ETG utility billing

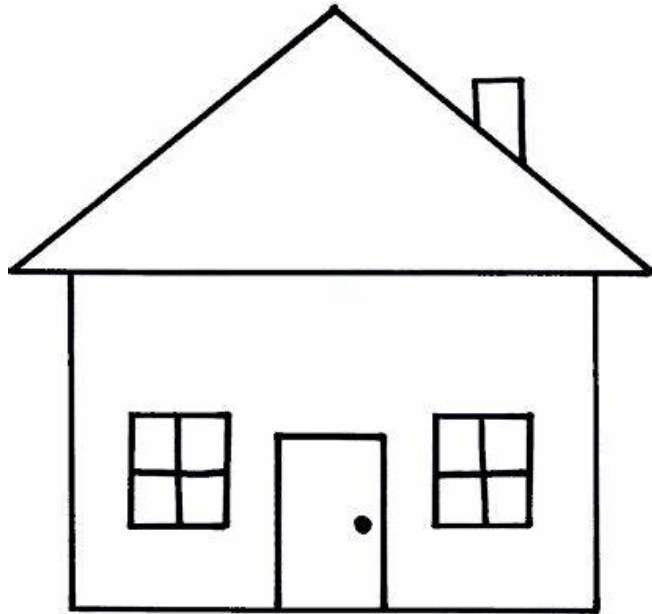
- Customer must have 12 months of South Jersey Gas/Elizabethtown Gas billing history with no more than two instances of 30 days delinquency
- Borrower(s) may not have a bankruptcy on record within the past two years (counted from the discharge date or dismissed date)
- Borrower(s) may not have a finalized foreclosure or repossession on record within the past two years

Less than 12 months of SJG/ETG utility billing

- Customers with less than 12 months of billing history will be approved based on credit score
- Borrower(s) may not have a bankruptcy on record within the past two years (counted from the discharge date or dismissed date)
- Borrower(s) may not have a finalized foreclosure or repossession on record within the past two years



Income qualified Incentives



Incentives for income-qualified customers are increasing from \$200 to **\$300** per eligible piece of high-efficiency equipment.

Extended **on-bill repayment terms of up to 10 years** will also be available.



Rebate Amounts- Furnace & Boilers

Equipment Eligibility*	T2 Rebate
≥ 95% Annual Fuel Utilization Efficiency (AFUE) Furnace	\$900
≥ 90% AFUE Boiler	\$900
≥ 95% AFUE Boiler	\$1,000
≥ 95% AFUE Combination Boiler	\$1,300
≥ 97% AFUE Combination Boiler	\$1,750
OBR/Financing Cap	\$25,000



Existing Condensing Furnaces and Boilers

X Replacement of an existing high efficiency condensing furnace or boiler will no longer be eligible for rebates or financing.

Existing Condensing Furnace



New Condensing Furnace



Rebate Amounts- Water Heaters

Equipment Eligibility	T2 Rebate
Tank water heater < 55 gallons, UEF \geq .64 medium usage, \geq .68 high usage*	\$400
Tank water heater, > 55 gallons, UEF \geq .78 medium usage, UEF \geq .80 high usage or \geq TE .90*	\$400
Indirect when paired with a \geq 90% boiler	\$250
Tankless water heater UEF \geq .87	\$500
Tankless water heater UEF \geq .95	\$750
OBR/Financing Cap	\$25,000



Whole Home (Previously Home Performance with ENERGY STAR® (HPwES))



- New program name – what was HPwES is now Whole Home.
- New rebate incentive up to **\$6,000**.
- OBR/Financing cap also increased from \$15,000 to **\$25,000**.



Triennium 1 to Triennium 2 Transition

Triennium 1 rules apply:

- Customer has proof of purchase, including a signed proposal, with an install date up to and including December 31, 2024
- Installation must be completed prior to submission date and submission must be received within 120 days from purchase date
- Paid under Triennium 1 rebate levels and OBR caps and prevailing minimum equipment efficiency

Triennium 2 rules apply:

- Customer has proof of purchase, including a signed proposal, with a date of January 1, 2025 or after
- Installation must be completed prior to submission date and submission must be received within 120 days from purchase date
- Paid under Triennium 2 rebate levels and OBR caps and prevailing minimum equipment efficiency and requirements, including the elimination of incentives for replacing condensing equipment under the HVAC program



Questions and Answers

